

# **SASKATCHEWAN POWER SPORT DEALER ASSOCIATION**

611 WHITESWAN DRIVE  
SASKATOON, SK S7K 8A2

April 10<sup>th</sup>, 2013

Saskatchewan Rate Review Panel  
PO Box 1301  
Saskatoon, SK  
S7K 3N1

Dear Panel Members:

First of all, our organization would like to thank you for your time and the opportunity to speak at the open forum.

After listening to SGI Management's presentation, we admit to being a bit overwhelmed. Statistics were presented in percentages in one segment and dollars in another comparison. I'm sure Mr. Cartmell was doing his best to be completely open and transparent in his presentation, but often in an industry as specialized as insurance, what is common to the insiders, seems confusing to the casual listener. What we don't want or need is this confusion turning to suspicion.

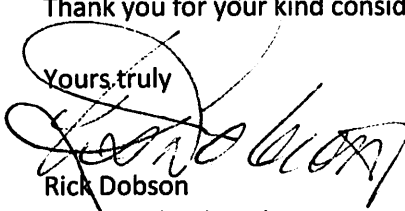
Our organization, and I'm sure your panel, would like to get a clearer view of the statistics SGI is using, to confirm in our minds the data is both valid and being used in the correct context with respect to the specialized issues concerning motorcycles.

To this end, we respectfully request the opportunity to have our own representatives, which would include our own actuary question SGI representatives in your presence. We are aware this is relatively common practice in other jurisdictions, and probably should be included here. The public forums are not the place for this.

We hope to have a response to this request prior to the April 22<sup>nd</sup> open forum in Saskatoon.

Thank you for your kind consideration.

Yours truly



Rick Dobson

Acting Executive Director